





Final report (Rounds 1 & 2)

November 2024

The Natural Environment Investment Readiness Fund (NEIRF) is a government funded grant programme aiming to support the growth of nature markets to contribute to the outcomes in the Environmental Improvement Plan and Environment Act. Its aim is to increase the number of financing options for natural environment projects by stimulating a pipeline of scalable and replicable projects that protect and enhance the natural environment, while generating revenue from ecosystem services in order to attract and repay investment. The first 2 rounds ran over 3 years.



Project overview



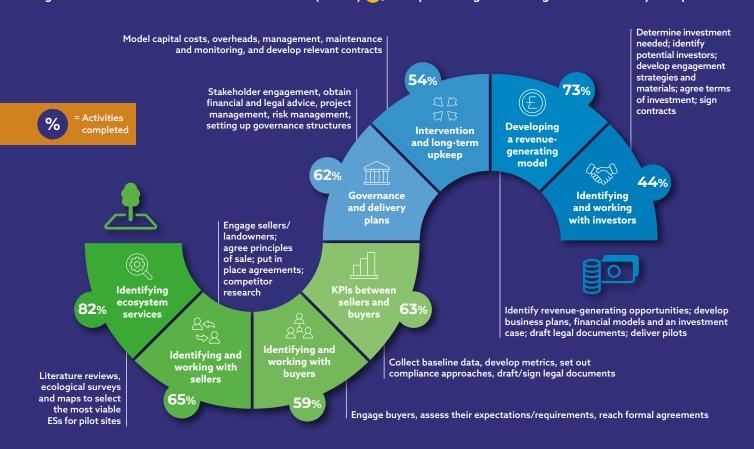


Ecosystem services projects aimed to monetise

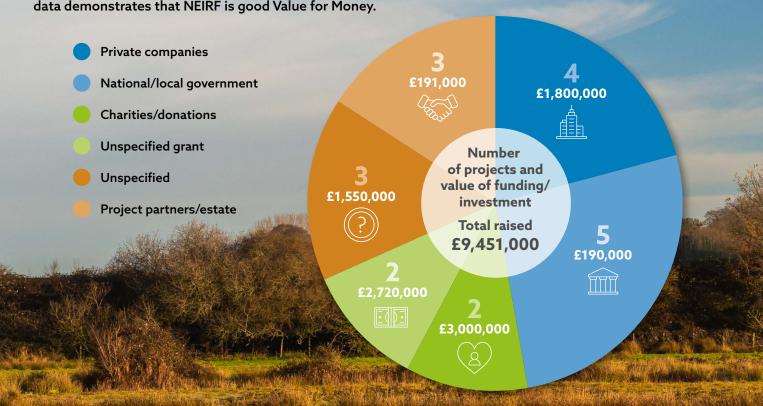


Progress

Collected evidence shows grant spending secured good Value for Money, and focussed on the activities illustrated against the GFI Investment Readiness Toolkit (below) , with percentages showing levels of activity completion.



Projects which received funding: A key aim of NEIRF is to stimulate private investment into nature markets. This chart under-reports funding and investment received at the time of reporting as not all projects chose to disclose the value and/or source of funding/investment they had received. However it shows that even early data demonstrates that NEIRF is good Value for Money.



Some policy developments providing clarity (e.g., BNG, BSI work).

Community of Practice events and knowledge sharing (92% found it very or quite helpful).

Flexibility to make changes, explore new markets and cultivate experimentation (89% agreed/strongly agreed that NEIRF had led to delivery of innovative intervention).

Support and guidance from Defra, EA, and NE (96% agreed or strongly agreed they had sufficient support).

Funding for consultants and expert support enabled environmental surveys, financial modelling, legal advice and stakeholder engagement strategies.

Growing expertise in nature markets - 29.15 full-time equivalent (FTE) jobs were created across 28 projects, with 24 FTE expected to continue after NEIRF funding.



The two most critical starting points for exploring natural capital markets are identifying relevant ecosystem services and developing revenue-generating models. After that, it is key to secure buyers – sellers usually want assurances of demand before they consider selling.

It is important to match the ambition of the plans with the timescales available; as this is a new and innovative market it can take time for plans to be achieved, particularly in areas with less-established codes and markets.

It is necessary for there to be a good level of policy certainty to support long-term business planning. Be aware of emerging policies, especially how multiple policies interact.

It is easier to define KPIs between sellers and buyers when using existing codes and regulation (woodland carbon and BNG). There is a need for standardisation in contracts and KPIs.

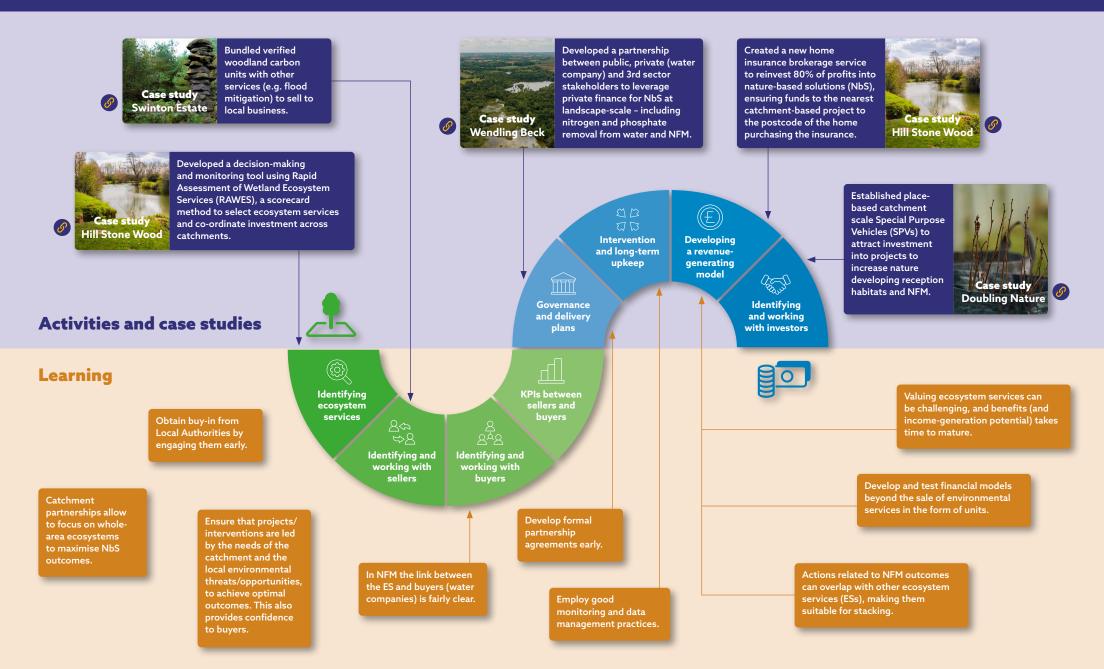
It isn't always necessary to raise private investment to fund natural capital projects - it may be be possible to fund via reserves, grants and/or advance buyers (26% hadn't been able to secure investment or concluded it was unnecessary).

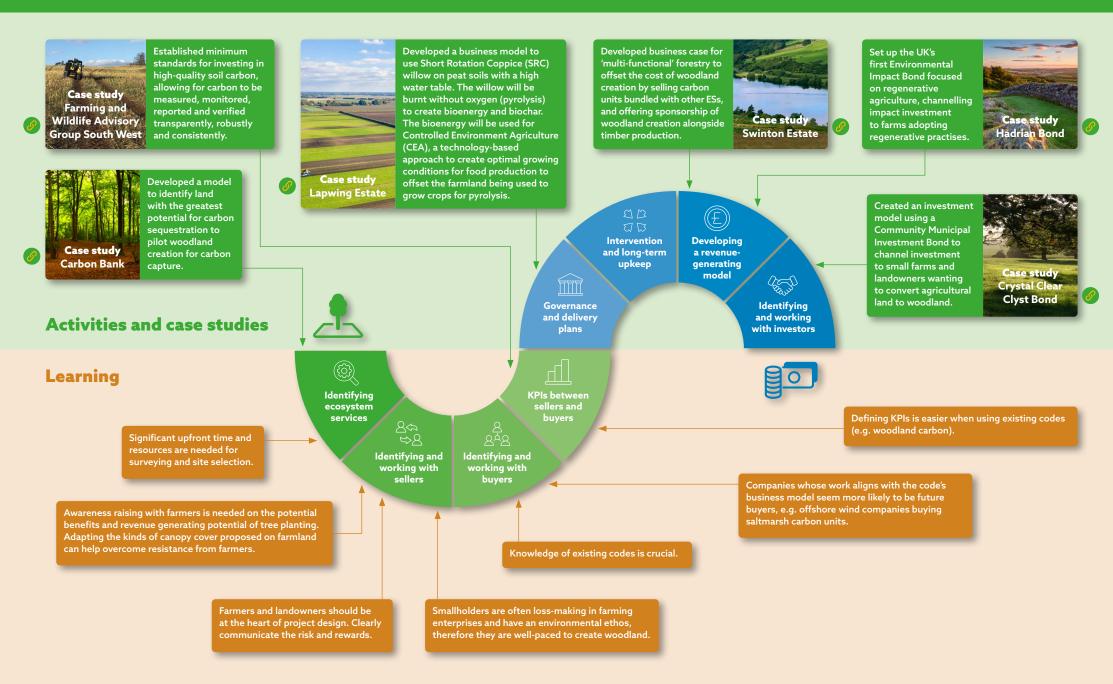
Be prepared to change project focus as you gather more understanding of the viability of different nature markets for your context.



Natural Flood Management (NFM)/water



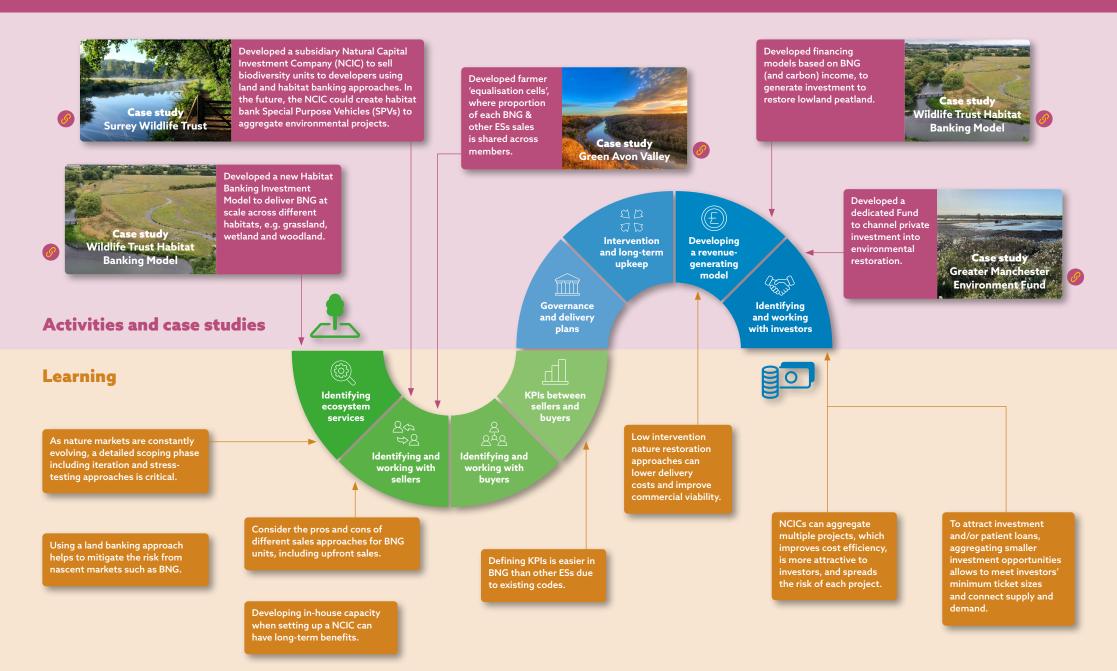






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